

### City of San Leandro

Meeting Date: November 6, 2017

#### Staff Report

File Number:	17-63	33	Agenda Section:	CONSENT CALENDAR
			Agenda Number:	8.G.
TO:	City (	Council		
FROM:		Zapata Manager		
BY:		d Baum nce Director		
FINANCE REVIEW:		David Baum Finance Director		
TITLE:	Staff Report for Resolution Approving the Investment Report for the Quarter Ended September 30, 2017			

#### SUMMARY AND RECOMMENDATIONS

Staff recommends that the City Council review and accept the investment report for the quarter ended September 30, 2017.

#### OVERVIEW

As of September 30, 2017, the City's investment portfolio had a market value of \$106.4 million. Of the total \$106.4 million, \$61.3 million was placed with the Local Agency Investment Fund (LAIF) and bank accounts and \$45.1 million was placed in the Chandler Asset Management portfolio.

The rate of return for LAIF for the quarter was 1.07%, while the average book yield for the Chandler managed funds was 1.37%. The City's investment policy establishes three bases for the performance standard: the LAIF rate of return and the rate of return on 2-year and 5-year U.S. Treasury securities. Amounts invested in LAIF meet this performance standard. The Chandler managed funds average book yield was 1.37%, which is below the benchmark rate of return on the 2-year U.S. Treasury securities of 1.47%, and the 5-year U.S. Treasury securities of 1.92%.

Amounts invested with LAIF are essentially liquid; funds can be withdrawn with minimal notice as City operations require. The rate of return earned by LAIF generally follows fixed income security rates.

The balance of the City's portfolio is with Chandler Asset Management. These investments range from one to four years in maturity. The report notes that the City is in compliance with all provisions of the City's Investment Policy, and the City is able to meet its cash obligations during the next six-month period. The basic strategy recommended by Chandler is to gradually lengthen

the average maturity of the portfolio in order to gain higher interest rates. Staff is in agreement with this approach, and carefully monitors maturity dates to ensure that both short and long-term liquidity needs are met.

#### ATTACHMENT TO LEGISTLATIVE FILE

Investment Report for the Quarter Ended September 30, 2017

PREPARED BY: David Baum, Finance Director, Finance

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### **City of San Leandro**

Meeting Date: November 6, 2017

**Resolution - Council** 

File Number:	17-634	Agenda Section: CONSENT CALENDAR		
		Agenda Number:		
TO:	City Council			
FROM:	Chris Zapata City Manager			
BY:	David Baum Finance Director			
FINANCE REVIE	EW: David Baum Finance Director			
TITLE:	RESOLUTION Accepting Investment Report for the Quarter Ended September 30, 2017 (reviews the activities of the City's investment portfolio)			

WHEREAS, the City of San Leandro Quarterly Investment Report for the quarter ended September 30, 2017, a copy of which is attached, is presented to this Council; and

WHEREAS, the City Council is familiar with the contents thereof.

NOW, THEREFORE, the City Council of the City of San Leandro does RESOLVE as follows:

That said document is hereby accepted.





# **City of San Leandro**

### **City Council Investment Report**

Quarter Ending September 30, 2017



#### City of San Leandro September 30, 2017

#### COMPLIANCE WITH INVESTMENT POLICY

Assets managed by Chandler Asset Management are in full compliance with State lawand with the Client's investment policy.

Category	Standard	Comment	
Treasury Issues	No limitations	Complies	
Agency Issues	No limitations		
Supranationals	Issued by IBRD, IFC or IADB only; "AA" rated or higher by a NRSRO; 30% maximum;		
	10% max per issuer	Complies	
Municipal Securities	Issued by City of San Leandro and its Agencies		
Banker's Acceptances	"A" or higher by a NRSRO; 40% maximum; 30% per issuer; 180 days max maturity		
Commercial Paper	A-1/P-1 or highest rating by a NRSRO; Issuer rating by S&P and Moody's; Issuer must		
	be a domestic corporation having assets in excess of \$500 million; 25% maximum;		
	10% per issuer; 270days max maturity		
Negotiable Certificates of Deposit	30% maximum (including CDARS); FDIC Insured or Collateralized 110%	Complies	
(including CDARS)			
Time Deposits (TD)/ Cerfiticates of	Collateralized 110%	Complies	
Deposit (CD)			
Medium Term Notes	"A" or better by a NRSRO; 30% maximum; Issuers must be corporations organized	Complies	
	and operating within the U.S.		
Money Market Funds	Highest rating by two NRSROs or SEC registered adviser with assets greater than	Complies	
	\$500 million; 20% maximum		
Asset Backed Securities, Mortgage	"AA" or higher by a NRSRO; "A" or higher for the issuer's long term debt by at least	Complies	
Backed/ Pass-Through Securities,	one NRSRO; 20% maximum; 5% per single Asset-Backed or Commercial Mortgage		
CMOs	issuer; There is no issuer limitation on any Mortgage security where the issuer is US		
	Treasury or a Federal Agency/Government-sponsored Enterprise (GSE).		
Repurchase Agreements	20% maximum; 360 days max maturity; 102% collateralized; Not used by IA	Complies	
Reverse Repurchase Agreements	20% maximum; 92 days max maturity; Not used by IA	Complies	
LAIF	Maximum program limit; Not used by IA	Complies	
Maximum Maturity	5 years	Complies	

The City of San Leandro is able to meet its pool's expenditure requirement for the next six months.

### **City of San Leandro**

The investment goals of the City of San Leandro are to preserve principal, to provide liquidity, and to attain a rate of return commensurate with the City's investment risk constraints and cash flow needs. Furthermore, the City is able to meet its cash obligations during the next six-month period.

### **Investment Report Performance Objectives**

The performance objective for the City of San Leandro's portfolio managed by Chandler is to attain a rate of return greater than the benchmark 1-3 Year Treasury/Agency securities over a market cycle.

#### Strategy

In order to achieve these objectives, the City of San Leandro invests in US Treasury securities, federal agency securities, high quality money market instruments and high quality corporate medium term notes in accordance with the City's investment policy and California Government Code Section 53600 et seq.





## **Portfolio Characteristics**

	9/30/2017	6/30/2017
LAIF - City Pool #98-01-809	\$54,317,588	\$63,479,625
LAIF - Successor Agency	2,378,550	2,373,085
LAIF - RDA 1999 Bond Proceeds #11-01-001	0	0
LAIF - RDA 2008 Bond Proceeds #11-01-038	0	0
LAIF - Economic Development Agency	2	2
Passbook/Checking Accounts	4,637,055	10,809,693
Total LAIF and Bank Accounts	\$61,333,196	\$76,662,406
Investment Portfolio Market Value	\$45,119,493	\$44,969,189
Total Market Value	\$106,452,689	\$121,631,595
LAIF Quarterly Apportionment Rate	1.07%	0.92%
2 year US Treasury Yield to Maturity	1.47%	1.38%
5 year US Treasury Yield to Maturity	1.92%	1.89%
Investment Portfolio:		
Average Maturity (yrs)	1.59	1.61
Modified Duration	1.54	1.56
Average Book Yield	1.37%	1.33%
Average Yield to Maturity at Market	1.50%	1.45%
Average Quality S&P/Moody	AA+/Aa1	AA+/Aa1

### **Portfolio Activity**

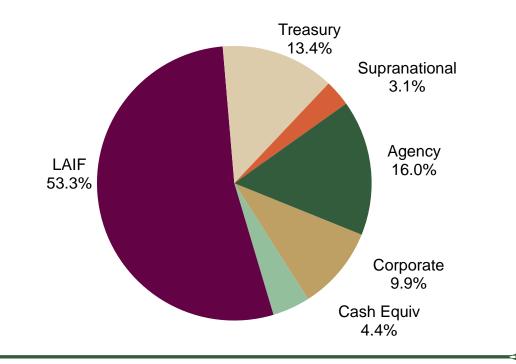
There were several securities purchased in the Treasury, Agency, and Corporate sectors, with the goal of extending the maturity and duration profile of the City's investment portfolio to be closer to internal targets. The maturities of the purchases over the quarter ranged from September 2020 to July 2021. These were purchased with the proceeds of four maturities in the portfolio.



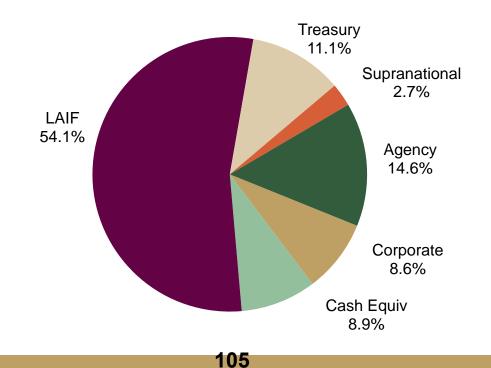


### **Sector Distribution**

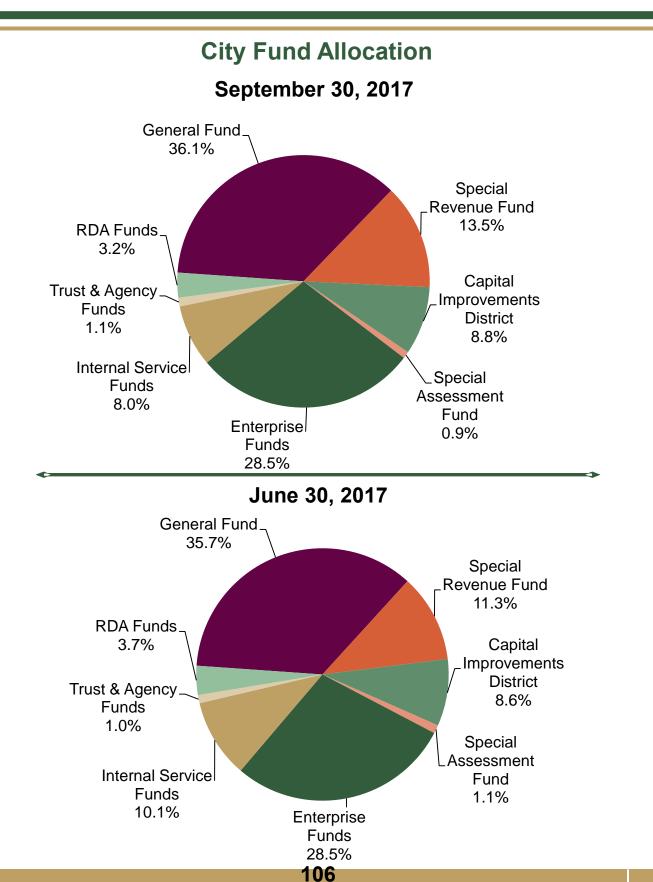
September 30, 2017



June 30, 2017









#### City of San Leandro Investments by All Types Active Investments September 30, 2017

			September					
CUSIP	Issuer	Coupon	Maturity Date	Par	Purchase Price	Book Value	Purchase Yield	MVACC
LAIF			Butto			Value	mena	
SYS113	LAIF - City Pool			\$54,317,588.49	100.00000	\$54,317,588.49		\$54,317,588.49
SYS114	LAIF - Successor Agency			2,378,550.17	100.00000	\$2,378,550.17		\$2,378,550.17
	LAIF - Economic Development Agency			2.35		\$2.35	_	\$2.35
			subtotal	\$56,696,141.01		\$56,696,141.01		\$56,696,141.01
Passbook/Ch	ecking Accounts Public Funds Checking			4,637,055.20	100.00000	4,637,055.20		4,637,055.20
	Fublic Fullds Checking		subtotal	<b>4,637,055.20</b> <b>\$ 4,637,055.20</b>	100.00000	\$ 4,637,055.20	_	<b>4,637,055.20</b> <b>4,637,055.20</b>
Government	Issues		Subtotal	\$ 4,007,000.20		• 4,001,000.20		¢ 4,007,000.20
60934N104 Government Obligations Fund Federated Investors		0.890	30-Sep-17	61,717.26	100.00000	61,717.26	0.89	61,717.26
3133EDXA5	Note FFCB	1.150	10-Oct-17	775,000.00	100.00307	775,023.78	1.02	779,252.82
68389XAN5 74005PBC7	Note Oracle Corp	1.200	15-Oct-17	400,000.00	99.99874	399,994.94	1.23 1.71	402,165.33
912828UA6	Note Praxair Note US Treasury	1.050 0.625	07-Nov-17 30-Nov-17	450,000.00 1,020,000.00	99.93578 99.95740	449,711.00 1,019,565.43	0.89	451,719.00 1,021,359.06
166764AA8	Callable Note Cont 11/5/17 Chevron Corp	1.104	05-Dec-17	650,000.00	99.92459	649,509.83	1.54	652,000.27
40428HPH9	Note HSBC USA Inc	1.625	16-Jan-18	500,000.00	100.00618	500,030.90	1.60	501,879.21
24422EST7 94974BFG0	Note John Deere Capital Corp	1.350	16-Jan-18	500,000.00	100.01460	500,072.98	1.30	501,336.25
912828UJ7	Note Wells Fargo Corp Note US Treasury	1.500 0.875	16-Jan-18 31-Jan-18	700,000.00 1,175,000.00	100.03449 99.91682	700,241.43 1,174,022.66	1.38 1.13	702,226.00 1,175,590.07
3135G0TG8	Note FNMA	0.875	08-Feb-18	800,000.00	99.82876	798,630.06	1.37	799,969.76
912828H94	Note US Treasury	1.000	15-Feb-18	1,000,000.00	99.99368	999,936.83	1.02	1,000,609.17
3137EADP1	Note FHLMC	0.875	07-Mar-18	965,000.00	99.88038	963,845.68	1.16	964,190.69
313378A43 808513AK1	Note FHLB Callable Note Cont 2/10/2018 Charles Schwab Corp	1.375 1.500	09-Mar-18 10-Mar-18	800,000.00 500,000.00	100.04455 100.01663	800,356.37 500,083.16	1.27 1.46	801,370.62 500,603.00
912828J68	Note US Treasury	1.000	15-Mar-18	500,000.00	99.98179	499,908.93	1.40	499,750.99
36962G6W9	Note General Electric Capital Corp	1.625	02-Apr-18	128,000.00	100.00723	128,009.25	1.61	129,128.68
912828K25	Note US Treasury	0.750	15-Apr-18	800,000.00	99.95792	799,663.33	0.83	800,645.69
747525AG8 3135G0WJ8	Note Qualcomm Inc	1.400	18-May-18	550,000.00	99.83736	549,105.49	1.66	552,746.39 1,050,633.91
313379DT3	Note FNMA Note FHLB	0.875 1.250	21-May-18 08-Jun-18	1,050,000.00 650,000.00	99.78654 100.08984	1,047,758.72 650,583.98	1.22 1.12	652,384.60
912828XK1	Note US Treasury	0.875	15-Jul-18	725,000.00	99.90402	724,304.17	1.00	723,881.05
3135G0E33	Note FNMA	1.125	20-Jul-18	400,000.00	100.03068	400,122.71	1.09	400,115.10
06406HCL1 3130A6AE7	Callable Note Cont 7/2/2018 Bank of New York	2.100	01-Aug-18	500,000.00	100.19388	500,969.41	1.83	504,035.00
912828L40	Note FHLB Note US Treasury	1.125 1.000	14-Sep-18 15-Sep-18	975,000.00 1,300,000.00	100.14244 100.02647	976,388.78 1,300,344.10	0.97 0.97	972,941.05 1,296,003.79
912828L81	Note US Treasury	0.875	15-Oct-18	1,000,000.00	99.71213	997,121.31	1.16	998,806.30
89236TAY1	Note Toyota Motor Credit Corp	2.000	24-Oct-18	450,000.00	100.51099	452,299.46	1.51	456,080.95
313376BR5	Note FHLB	1.750	14-Dec-18	1,000,000.00	100.47299	1,004,729.90	1.35	1,008,802.39
912828N22 3135G0H63	Note US Treasury Note FNMA	1.250 1.375	15-Dec-18 28-Jan-19	1,000,000.00 1,000,000.00	99.97931 99.99558	999,793.14 999,955.76	1.27 1.38	1,001,930.52 1,001,404.25
3133782M2	Note FHLB	1.500	08-Mar-19	775,000.00	100.60321	779,674.87	1.07	776,072.09
532457BF4	Note Eli Lilly & Co	1.950	15-Mar-19	400,000.00	101.20137	404,805.48	1.11	402,300.27
30231GAD4	Callable Note Cont 2/15/2019 Exxon Mobil Corp	1.819	15-Mar-19	450,000.00	100.73974	453,328.82	1.30	452,884.70
459058DL4 912828C65	Note Intl. Bank Recon & Development Note US Treasury	1.875 1.625	15-Mar-19 31-Mar-19	900,000.00 1,000,000.00	101.22059	910,985.32 1,003,872.82	1.02 1.36	905,160.90 1,002,974.64
3137EADZ9	Note FHLMC	1.125	15-Apr-19	385,000.00	100.38728 100.21236	385,817.58	0.98	385,041.78
037833AQ3	Note Apple Inc	2.100	06-May-19	500,000.00	101.31340	506,566.98	1.26	508,187.17
3135G0ZE6	Note FNMA	1.750	20-Jun-19	1,000,000.00	100.63242	1,006,324.23	1.37	1,009,349.72
3130A8DB6 3137EADK2	Note FHLB	1.125	21-Jun-19	550,000.00	100.14044	550,772.40	1.04	548,321.95
4581X0BY3	Note FHLMC Note Inter-American Dev Bank	1.250 1.125	01-Aug-19 12-Sep-19	450,000.00 500,000.00	99.47804 100.00954	447,651.17 500,047.72	1.54 1.12	448,800.00 495,040.38
45950KCD0	Note International Finance Corp	1.750	16-Sep-19	500,000.00	101.20561	506,028.07	1.12	501,541.58
3137EADM8	Note FHLMC	1.250	02-Oct-19	850,000.00	100.09294	850,790.02	1.20	850,414.19
3130AA3R7	Note FHLB	1.375	15-Nov-19	875,000.00	99.88662	874,007.93	1.43	876,511.52
912828UB4 3135G0T29	Note US Treasury Note FNMA	1.000 1.500	30-Nov-19 28-Feb-20	775,000.00 675,000.00	100.04185 99.55879	775,324.37 672,021.80	0.98 1.69	769,430.59 674,322.98
912828UV0	Note US Treasury	1.125	31-Mar-20	1,000,000.00	98.93891	989,389.13	1.57	989,444.91
3137EAEF2	Note FHLMC	1.375	20-Apr-20	550,000.00	99.72873	548,508.03	1.48	549,878.07
3137EADR7	Note FHLMC	1.375	01-May-20	790,000.00	100.76128	796,014.08	1.07	790,212.64
313383HU8 912828XM7	Note FHLB	1.750	12-Jun-20	825,000.00	100.55507	829,579.31	1.54	830,739.20 501,642.39
02665WAZ4	Note US Treasury Note American Honda Finance	1.625 2.450	31-Jul-20 24-Sep-20	500,000.00 500,000.00	100.43184 102.09493	502,159.21 510,474.64	1.47 1.72	506,673.19
3130ACE26	Note FHLB	1.375	28-Sep-20	825,000.00	99.18967	818,314.80	1.65	817,202.58
912828L65	Note US Treasury	1.375	30-Sep-20	425,000.00	99.40355	422,465.09	1.58	421,828.55
00440EAT4 594918BG8	Callable Note Cont 10/3/2020 ACE INA Holdings	2.300	03-Nov-20	500,000.00	100.70785	503,539.26	2.05	508,391.28
91159HHL7	Callable Note Cont. 10/03/20 Microsoft Callable Note 1X 12/29/2020 US Bancorp	2.000 2.350	03-Nov-20 29-Jan-21	650,000.00 500,000.00	100.13880 101.01194	650,902.21 505,059.70	1.95 2.02	659,057.24 506,064.11
912828N89	Note US Treasury	1.375	31-Jan-21	425,000.00	99.16409	421,447.37	1.63	421,485.49
46625HQJ2	Callable Note Cont 2/1/2021 JP Morgan Chase	2.550	01-Mar-21	525,000.00	101.04087	530,464.56	2.22	531,364.58
084670BQ0	Callable Note Cont 2/15/2021 Berkshire Hathaway	2.200	15-Mar-21	525,000.00	99.79878	523,943.58	2.26	529,115.88
912828Q78 459058FH1	Note US Treasury	1.375	30-Apr-21	840,000.00	99.34402	834,489.75	1.56	834,228.80
912828S76	Note Intl. Bank Recon & Development Note US Treasury	1.375 1.125	24-May-21 31-Jul-21	600,000.00 825,000.00	97.78050 97.86076	586,683.00 807,351.31	2.01 1.71	592,141.02 806,486.49
17275RBJ0	Callable Note Cont 8/20/2021 Cisco Systems	1.850	20-Sep-21	550,000.00	98.08065	539,443.58	2.36	544,537.55
4581X0CW6	Note Inter-American Dev Bank	2.125	18-Jan-22	800,000.00	99.70384	797,630.71	2.20	807,365.62
1			oubtot-!	¢ 40.000.000.00		¢ 45.060.070.07		¢ 45 440 400 00
			subtotal Total	\$ 43,828,000.00 \$ 105,161,196.21		\$ 45,069,679.65 \$ 106,402,875.86		\$ 45,119,493.22 \$ 106,452,689.43
								4-100, 102,003.43

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